

Broker news

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Home Loan Fee Waivers making it easier to do business

Recent broker feedback highlighted the role that fees play in helping customers purchase a new property or refinance. We know that fees can make or break your advice – particularly on refinancing.

To make it easier to do business, from **6 November 2024 to 28 February 2025**, we are waiving key home loan fees for all new home loan applications, including:

- Fee for full Valuation. **Saving up to \$700!**
- Establishment Fee. **Saving \$600!**

This is part of our broader commitment to our brokers and the important role you play in making home ownership more accessible, especially for those who serve our communities, including healthcare professionals, educators, first responders, and University graduates and staff.

We are working on a range of changes to make our offer more competitive, including:

- **Serviceability enhancements** to improve borrowing capacity for many borrowers; and
- **Interest rate reductions across most products of up to 0.25%.**

How to Apply?

It's simple! Just submit a home loan application between the effective dates of 6 November 2024 and 28 February 2025, and the fees will automatically be waived upon settlement. There's no need to take any extra steps — just submit your application as usual, and we'll take care of the rest.

Require additional efficiencies in the home loan journey?

Utilise the **Broker Upfront Valuations** and **InfotrackID capabilities**. These tools can help streamline your home loan submissions and enhance your overall efficiency. If you haven't registered yet, you can do so today through the Broker Portal under [Application Services Available](#).

Watch this space

We have a range of enhancements designed to support you and your clients – so keep an eye out for news in the coming months.

Thank you for your partnership, and we look forward to helping more people achieve their home ownership dreams together.

Further Information

For all our latest news, please visit the **TMBL Broker portal** (<https://broker.tmbank.com.au>) or contact your **Broker Development Manager** on **1300 TMBank** or email broker@tmb.com.au.

Regards,
Mark

Important Information

Please note – Membership eligibility applies to join the Bank. All applications for credit are subject to our responsible lending criteria. Fees and charges apply. You can find our [Consumer Lending Terms and Conditions](#) available online or from any of our offices.

TMBL reserves the right to remove or extend the fee waiver offer
