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Dear

As the year comes to a close, I wanted to take a moment to thank you for your ongoing support. We truly value the strong partnership we've built with brokers, and these partnerships have been integral to our shared success.

Our focus this year has been to support you and offer more options to help meet your customer needs. We've refined our product offerings, enhanced our service, and listened to your feedback to deliver better solutions. Looking ahead to 2025, we are committed to continuing our focus on providing consistent, reliable service.

You may have already heard that Pete Lirantzis will be stepping into the CEO role at Resimac in the first half of 2025. Pete brings a wealth of experience, a focus on innovation and a strong commitment to the enhanced broker experience we're planning to deliver.

We are committed to providing even more competitive pricing and opportunities for our shared success. We're working to improve speed, efficiency, and the overall broker experience to ensure you can provide the best outcomes for your customers.

Key priorities for the year ahead include:

- Consistent service: improving consistency in our decision-making and communication, ensuring you have the support you need every step of the way.
- **Competitive options**: continue to provide competitive products and pricing to give you the flexibility to offer your clients the best solutions.
- Streamlined processes: enhancing our systems and processes to make your experience smoother and more efficient.

Your feedback is invaluable to us and we'll continue to adapt, ensuring we are always improving to meet your needs.

Thank you again for everything this year. I hope you enjoy a well-deserved break over the holidays, spending time with loved ones and recharging for the year ahead.

Wishing you a happy, relaxing festive season and a successful start to 2025.

Best regards,



Chris Paterson
General Manager - Distribution & Marketing



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