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## Broker update

### New Connective Business Development Manager

Dear ,

After a thorough selection process, I'm pleased to announce **Charlotte (Char) Greer** from our Broker Support team has been appointed as your new Business Development Manager, effective **17 February 2025**.

With two years of experience supporting our brokers and a background as a broker herself, Char has a deep understanding of our credit policies and lending processes. She also brings strong relationship management and customer service expertise to the role, which I believe will be highly valuable to you and your clients.



**Char Greer**  
Business Development  
Manager

Char is excited to take over the portfolio, and I'm confident you will continue to receive the same high level of support you experienced with Aaron D'Vaz, who recently left us to join Connective.

I would also like to extend my thanks to our Credit Coach, Mel Camps, for managing the portfolio during the recruitment process.

For all enquiries, including updates on existing applications, please contact our Broker Support team via our Broker Chat in our [Broker Hub](#), by phone on **(08) 9219 7411**, or email at [brokersupport@pnbank.com.au](mailto:brokersupport@pnbank.com.au).

Yours sincerely,

**Daniel Woods**  
State Manager Broker





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