



Lean on your support team

Meet your local BDM



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Head office support



Access to decision makers



Broker support managers



CHL BDM's



Marketing support and material



Funder BDM's

connective

home loans

connective

home loans | **select**

For clients who want a premium home loan with broad features

- ✓ **Flexible**
- ✓ **Fully featured package**
- ✓ **100% off-set**

connective

home loans | **essentials**

For clients who want a simple and straightforward home loan

- ✓ **Simple**
- ✓ **Quality**
- ✓ **Only the essentials**

connective

home loans | **solutions**

For clients who don't fit a typical lender profile

- ✓ **Niche clients**
- ✓ **Near-prime**
- ✓ **Specialist**

connective

commercial | **resolve**

For SMSF, individual or business clients who are looking to invest in commercial property

- ✓ **Simple**
- ✓ **Flexible**
- ✓ **As easy to write as a residential loan**

More solutions. More customers. More often.

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