



connective
asset finance



Your
asset finance
partner for
tomorrow.



Connective asset finance is the aggregation partner committed to your future success.

We promise to support you in achieving your business goals. When you partner with us, we will be here for you and we will be fair, available and open. We know what it takes to deliver excellent client outcomes, and we're constantly innovating to ensure our brokers can further their businesses. As experts in asset finance, we're here to help you increase your bottom line and thrive in the long-term.

We put the broker at the heart of everything we do by offering choice, flexibility and support when you need it. We advocate for the future of finance brokers by building strong transparent relationships, acting on your behalf and keeping you informed about industry matters.

Why join Connective Asset Finance?



Transparency

No lock in contract or hidden costs and on time daily payment of up front commission.



Efficiency

Streamline your business processes with our easy-to-use software platform.



Flexibility

We give you the freedom to run your business your way.



Support

Expert support services for all your business needs.

A message from our CEO



For over a decade, Connective Asset Finance has played a key role in equipping brokers with everything they need to thrive in the asset finance market. The Connective Group has over 15 years' experience in aggregation, so you can feel confident in your business partner.

With the industry rapidly evolving, we believe the future belongs to innovative, resilient and customer-focused businesses ready to turn change into opportunity. By joining Connective Asset Finance, we can help you take advantage of all the exciting opportunities tomorrow has to offer.

Our services and agreements are flexible, offering you the freedom and the ability to run your business the way you want. We aim to help you keep the customer at the heart of everything you do, and to maximise every opportunity to thrive and grow.

Please have a look at all the ways we can help you succeed. We look forward to partnering with you and helping you achieve your business goals.

Glenn Lees
Connective CEO

Your support network

Timely commission payments

IMPORTANCE (CIRCLE)

LEAST 1 2 3 4 5 6 7 8 9 10 MOST

You have peace of mind knowing all commissions will be paid on time.

Easy-to-use software platform

IMPORTANCE (CIRCLE)

LEAST 1 2 3 4 5 6 7 8 9 10 MOST

A software platform set up to manage business processes and drive your marketing. It has everything you need to operate a best practice business in one place.

Education & support for compliance

IMPORTANCE (CIRCLE)

LEAST 1 2 3 4 5 6 7 8 9 10 MOST

Fully integrated with our software platform, compliance is made easy and becomes a simple part of your business process.

Ongoing learning & training

IMPORTANCE (CIRCLE)

LEAST 1 2 3 4 5 6 7 8 9 10 MOST

Our program is tailored for asset finance specialists, offering Professional Development Days, workshops, webinars, and peer-to-peer learning opportunities.



Access to leading lenders & products

IMPORTANCE (CIRCLE)

LEAST 1 2 3 4 5 6 7 8 9 10 MOST

With over 20 lenders on panel and growing, you can feel confident in offering your clients a range of competitive finance options.

Specialist support you can call anytime

IMPORTANCE (CIRCLE)

LEAST 1 2 3 4 5 6 7 8 9 10 MOST

Our expert team of BDMs provide personalised assistance with all aspects of running your asset finance business.

Effective marketing

IMPORTANCE (CIRCLE)

LEAST 1 2 3 4 5 6 7 8 9 10 MOST

Grow your business with easy-to-use automated campaigns. Create your own marketing materials and track your leads with campaign management tools.

Add home loans to your offer

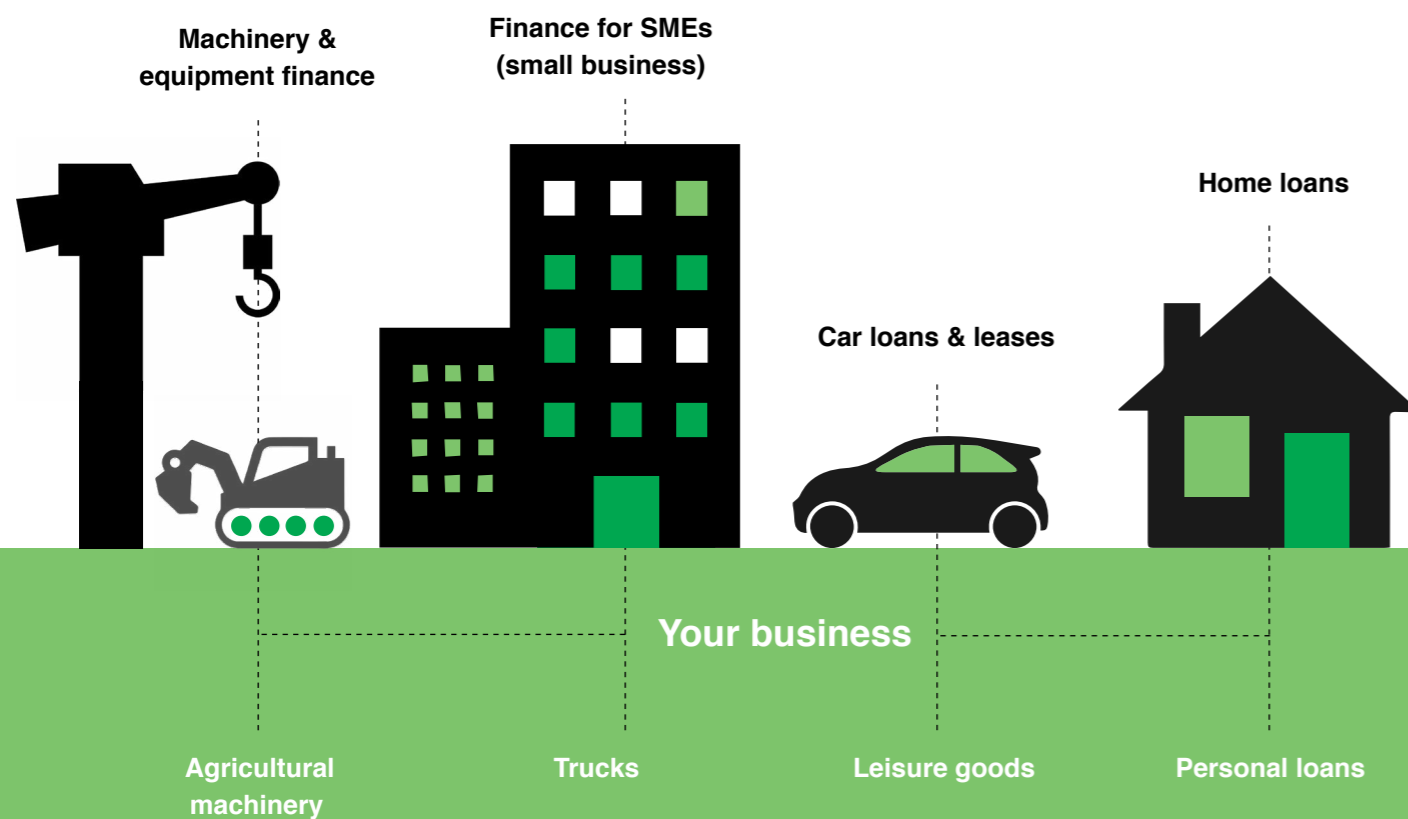
IMPORTANCE (CIRCLE)

LEAST 1 2 3 4 5 6 7 8 9 10 MOST

Create additional income streams by offering your clients more products, including home or investment loans, business loans and insurance.

Offer your clients competitive options with access to a diverse range of lenders.

Take advantage of our panel of over 20 lenders, from the biggest in the business to boutique specialists. Provide competitive finance options for private cars, recreational vehicles, trucks, yellow goods, as well as business plant equipment and more. At Connective Asset Finance, we consistently review our lender panel so you can feel confident that you have the right lenders and products to meet your clients' needs.



Being a member of connective asset finance

A leader in the aggregation space - means that you get access to all the benefits of being part of a big group - and a leader in the aggregation space - with the freedom to run your business the way you want.



Commissions done right

You have peace of mind knowing all commissions are paid on time. And most importantly, we pay commissions daily.



Compliance Simplified

We take the stress out of compliance. We will keep you up to date with regulatory changes, provide ongoing training and one-on-one support.



Diversification opportunities

Earn additional income by offering your clients more products, including home or investment loans, business loans and insurance.



Connective credit representative

If you do not hold your own credit licence, you can become a Credit Representative underneath Connective's Australian Credit Licence. Credit Rep fees for Connective are \$190 +GST per month, per loan writer, which includes full compliance support.

Specialist support

Be supported by the industry's most comprehensive range of support services and resources, available in every state for our members.



Manage your business from the leading software platform

Our industry leading platform has been developed by brokers, for brokers. Mercury delivers everything you need to operate a best-practice business, all in the one place.



Write more loans with less effort

Easy product search, calculation tools with streamlined submission and processing of applications through BOLT, our online asset finance quoting and processing platform.



Streamline your processes

Significantly improve your bottom line by streamlining your processes, administration and compliance.



Compliance made easy

One-click Compliance Wizard with documentation to meet your NCCP and Responsible Lending Obligations.



Built in marketing

Grow demand for your business using marketing facilities and campaign templates built right into your IT Platform.



Safe and secure data management

Secure access from any device and automatic backup to ensure data security.



Accurate quoting for all finance types

Custom calculator built specifically to support quotes on all major types of finance products (chattel mortgage, lease, etc), including, fees, brokerage, terms and repayments.



Ongoing training

With ongoing training and support, you have the tools to future proof your business.

Get the power of **BOLT**

BOLT is our online quoting and processing platform servicing all of your clients' asset finance needs.

- Full Mercury integration
- Write the loans yourself, or tick and flick a referral to our processing team
- A seamless application process with electronic privacy form
- Tablet and mobile friendly
- Accurate quotes and quick turnaround times
- Dedicated asset finance support to work through scenarios.

Ongoing learning and development tailored for **asset finance specialists**

With so much change happening in the Australian asset finance industry, now more than ever, ongoing professional development is key to your success. Our education program is tailored for asset finance specialists, with content focused on helping you build a resilient and customer-focused business.



Professional development days

Build your skillset and business acumen with regular events led by business experts.



Face to face workshops

Access tailored workshops offering a chance to upskill yourself, and learn how to take on the latest industry challenges.



Webinars

Regular livestream webinars you can attend from any state.



Online resources

Enjoy a wide range of learning opportunities and handy training videos online via Connective Wiki 24/7.



Peer-to-peer learning

A calendar of events for networking amongst your asset finance peers.

Next steps?

Join an aggregator that's committed to your business success.



connective
asset finance

1300 65 66 37
caf@connective.com.au
www.connective.com.au

🐦 @connective_au
📘 connectiveaggregation
📺 www.youtube.com/user/connectiveaus

Connective Broker Services Pty Ltd ACN 161 731 111 Credit Representative Number 437202 is authorised under Australian Credit Licence Number 389328.